

# Tranter

A Catalyst in Africa's Economic Development



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## POINTS OF DISCUSSION

- q Who is Tranter?
- q Tranter Holdings Champions
- q Tranter's History
- q Conclusion

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## WHO IS TRANTER?

- q South African registered company
- q Focus: mineral resources and engineering manufacturing and supplying of mining and energy equipment, spares and accessories and providing engineering services.
- q Overriding goal: facilitating the creation of sustainable economic empowerment in the SADC region.
- q A catalyst; an incubator of some sort. Stands for people economic empowerment for the region, and not enrichment of few individuals
- q Private company, but public owned

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## WHO IS TRANTER?

- q Vision
  - § Overall, we exist for the region to succeed economically.
- q Mission
  - § To work with the people in our region and help them to be self-sustaining by utilising the natural resources they have in their own backyard for self upliftment so that they don't depend on hand outs.
- q Strategy
  - § Tranter will go to any part of the region where there are mineral resources and partner with local strategic partners to exploit such resources for the benefit of the people in that region.
  - § Tranter will help to empower people and to teach them to fish for themselves.

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## TRANTER HOLDINGS CHAMPIONS



Sipho Nkosi  
CEO  
Exxaro



Mxolisi Mgojo  
Executive GM-Coal  
Exxaro



Humphrey Mathe  
CEO  
Scinta South Africa



Joshua Ngoma  
Group CEO  
Tranter

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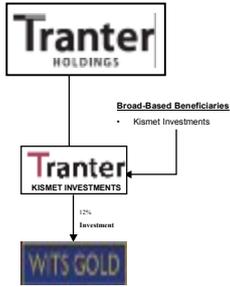
## TRANTER'S HISTORY



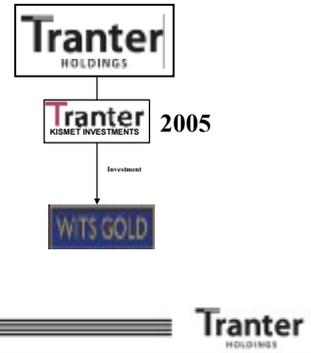
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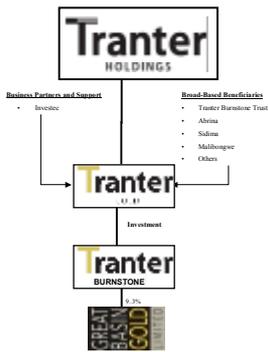
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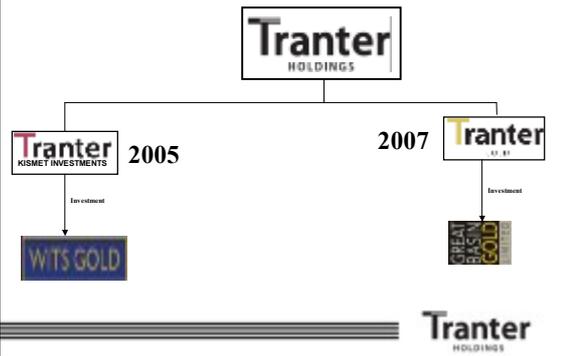
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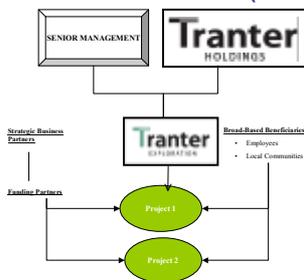
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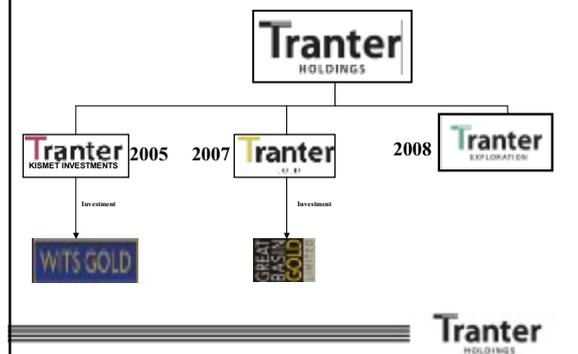
### TRANTER'S HISTORY



### TRANTER'S HISTORY TRANTER EXPLORATION (PTY) LTD ("TEX") (2008)

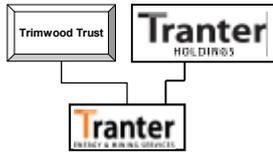


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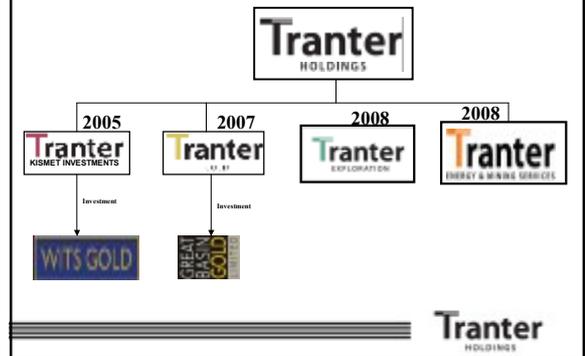


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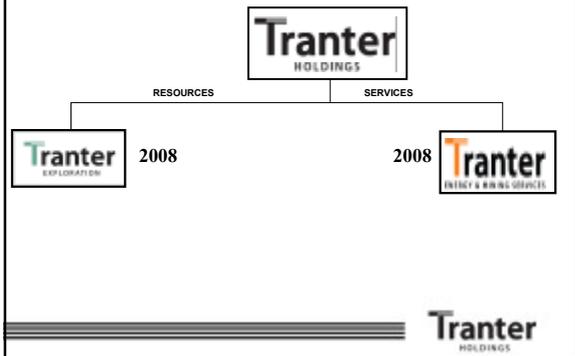
TRANTER ENERGY AND MINING SERVICES (PTY) LIMITED (“TEMS”) (2008)



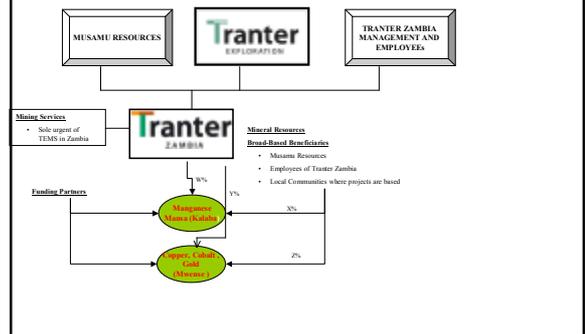
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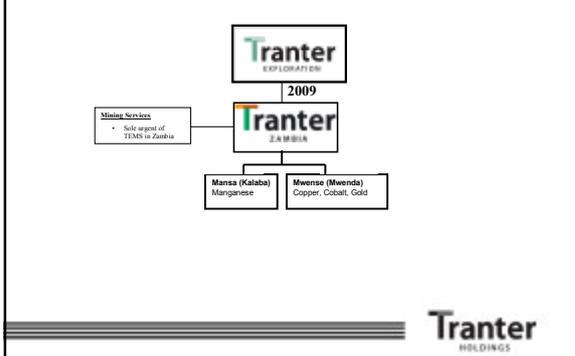
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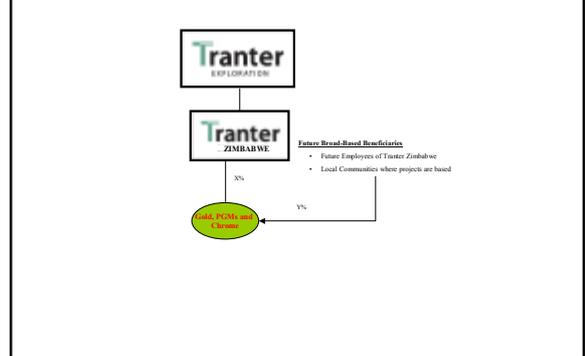
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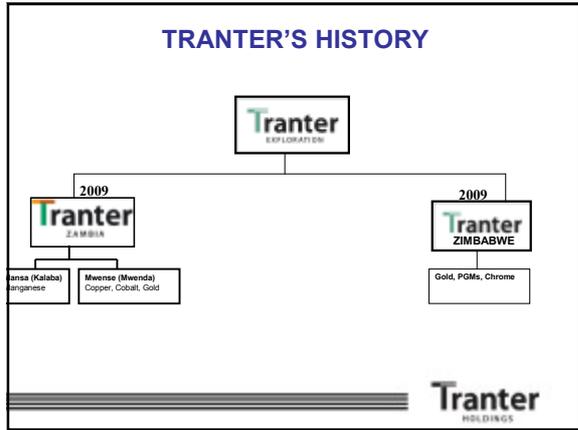
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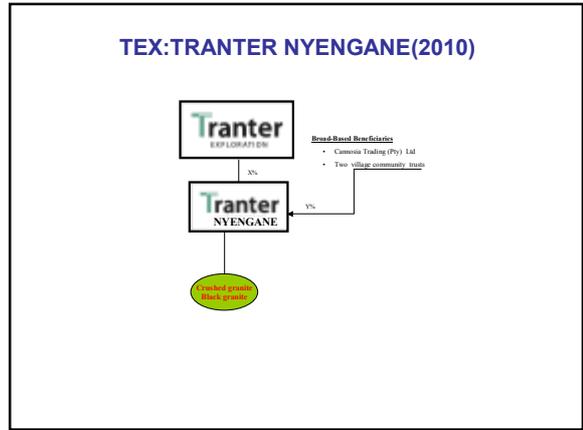
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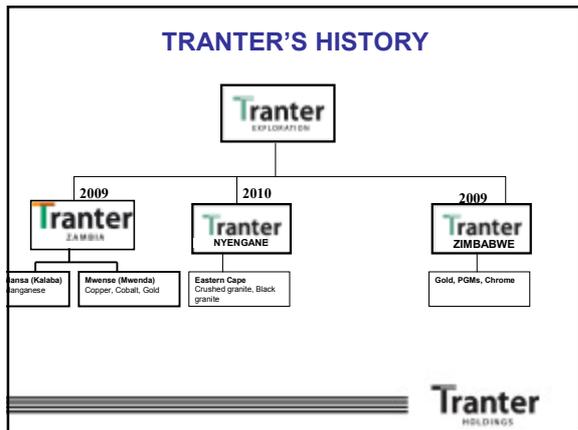
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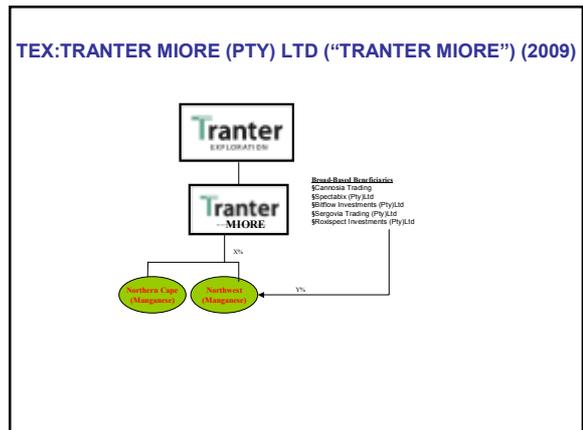
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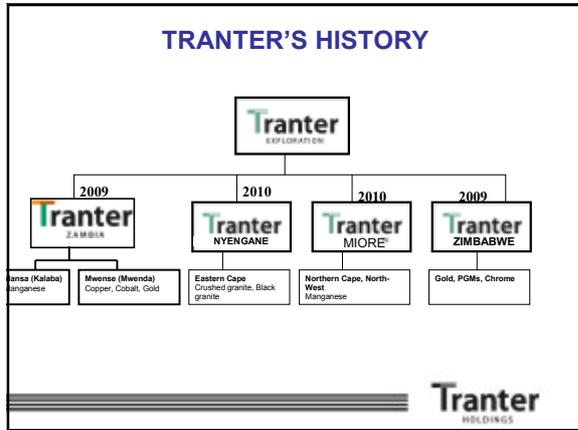
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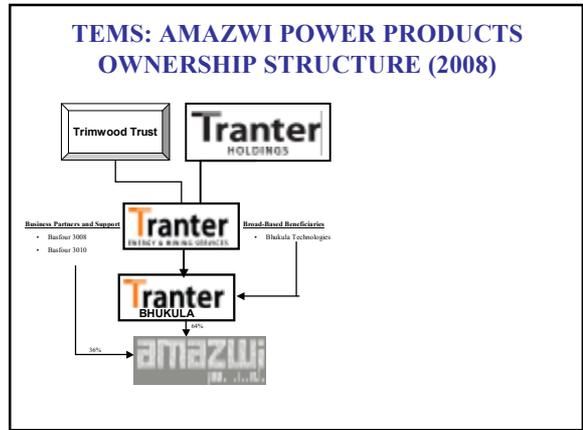
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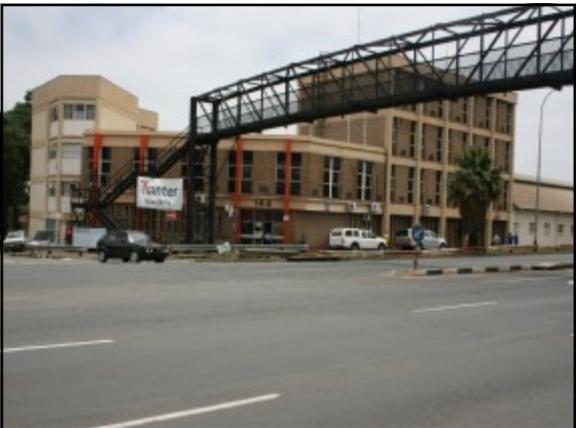
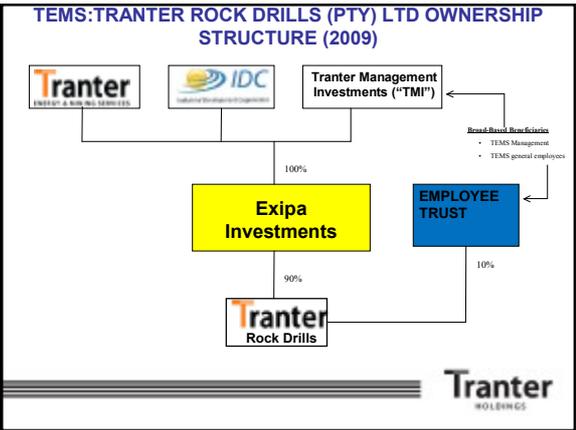
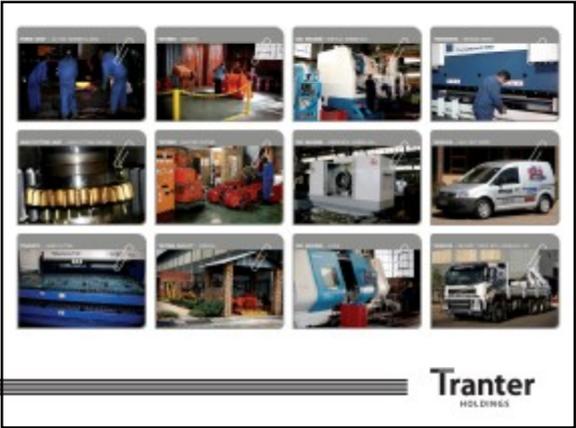
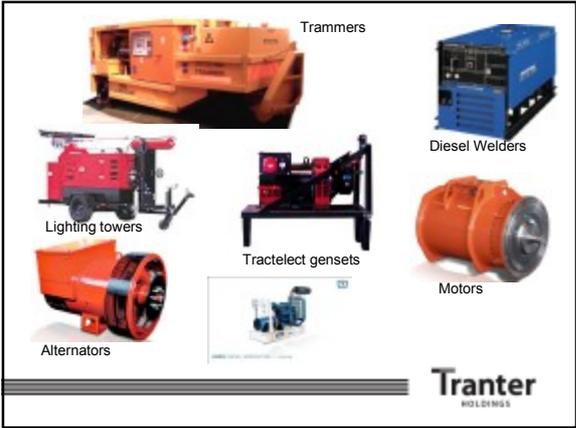


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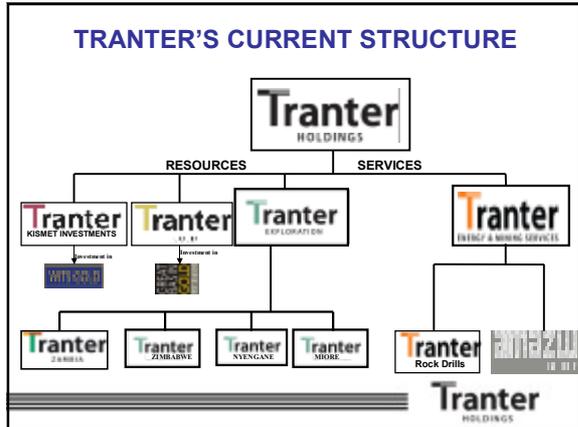


### TEMS: AMAZWI POWER PRODUCTS OWNERSHIP STRUCTURE (2008)









### CONCLUSION

- q Tranter, though South African registered, is a regional company; it is an African company.
- q Focus in mineral resources and energy, and provision of products (powerful brands) and services to the mining and energy industries.
- q Generally takes leading roles in transactions with the objective of bringing together new broad-based regional groupings that would otherwise have had no chance of participating in the economic activities of the region, including women, local communities and employees that will be supportive and value-adding to each specific investment.
- q Overriding goal: facilitate creation of sustainable economic empowerment in the SADC region, and eventually Africa as a whole
- q Africa is not poor, only we, as Africans of all shades need to learn to manage our own resources for the betterment of Africa. If we join hands, as Africans, and work together as a team, with the upliftment of our people as our main goal, knowing that there's enough to go around, we can make this region a bread basket and not a basket case.
- q Technical Issues!

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### CONCLUSION

As far as technical issues are concerned, from its inception, TEMS, through its subsidiaries of Amazwi Power Products and Tranter Rock Drills, has recognised the special and changing needs of the African mining and power generation market, and has grown its skill, technology and manufacturing base to become a market leader in products, solutions and customer after sales support

- q The approach-Engineering Solutions
  - § The TEMS philosophy is to fully understand the needs of the customer and to develop mining products and power solutions to fully satisfy these needs. TEMS has powerful brands that are widely known and recommended by consultants and end users in a number of applications.
- q The Implementation-Dedicated Production
  - § To achieve the above-mentioned objective, TEMS has developed the technical excellence of its staff, and has invested in the latest technology to enable it to create exceptional quality and reliable products that meet customer needs.
- q The Commitment-Customer Support
  - § TEMS has realised that in today's competitive world, simply making good products is not enough, high standards of manufacture must be matched with after sales support. TEMS is trying harder to provide better after sales support that may be unmatched by its competitors.

Tranter, in general, and TEMS, in particular should be your supplier of choice of mining and power products and services in the SADC region.

Most importantly the growing of Tranter is a good example that all of us have the ability to create something from nothing if we believe we can.

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If you think you are beaten, you are;  
 If you think you dare not, you don't;  
 If you'd like to win but you think you can't,  
 You can almost be certain you won't.  
 If you think that you'll lose, you've lost,  
 For out in the world you will find  
 Success begins with a person's will;  
 It's all in the state of the mind.  
 If you think you're outclassed you are;  
 You've got to think high to rise.  
 You've just got to be sure of yourself  
 Before you can win the prize.  
 Life's battles don't always go  
 To a stronger or faster one;  
 But soon or late the one who wins  
 Is the one who THINKS "I CAN".

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[www.trantereenergyandmining.co.za](http://www.trantereenergyandmining.co.za)  
[www.tranterexploration.co.za](http://www.tranterexploration.co.za)

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