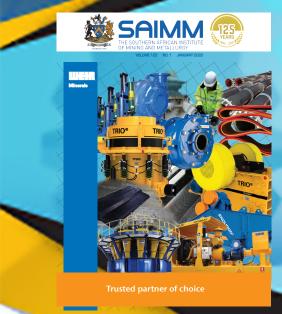
# Rate Card 2021

# **SAIMM Advertising Opportunities**

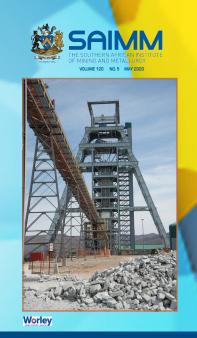
Committed to the minerals and metals economy in Southern Africa



The Southern African Institute of Mining and Metallurgy







#### **ADVERTISEMENT BOOKINGS**

Barbara Spence · Avenue Advertising PO Box 71308, Bryanston, 2021

Tel: 011 463 7940 · Cell: 082 881 345

E-mail: barbara@avenue.co.za Website: http://www.avenue.co.za

- ➤ The *Journal* of the SAIMM
- Monthly Journal Mailer
- > Website

## Website: http://www.saimm.co.za

Fifth Floor, 5 Hollard Street, Marshalltown 2107, South Africa • P O Box 61127, Marshalltown, 2107, South Africa Tel: 27-11-834-1273/7 • Fax 27-11-838-5923 or 833-8156 • E-mail: journal@saimm.co.za • Website: http://www.saimm.co.za

# SAIMM 2021 MARKETING **OPPORTUNITIES**

The SAIMM offers businesses wanting to reach decision makers, thoughtleaders and key opinion-formers in the mining environment different opportunities and essential platforms to do so.

Include the SAIMM in your marketing plan if you want to get noticed, grow your market share and assure your existing client base that they are dealing with the right service provider. The SAIMM's monthly, highly regarded Journal, website and monthly Journal mailer are distinctly differentiated from other available commercial mining publications, and online digital avenues.

# Distribution information



Certified circulation figures

# Digital reach



It all starts with circulation, and works best when marketers use omni-channel integration to synergise the effectiveness of all the media paths to persuasion and purchase. Innovative and different advertising opportunities, company profiles and sponsored content marketing are all available to you to match your marketing message best.

#### SAIMM'S MEMBERSHIP DATA

#### WHERE DO WE DISTRIBUTE TO?



#### **TOP 10 COUNTRIES**

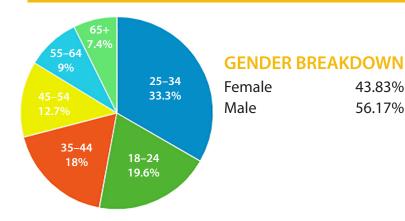
- 1 South Africa
- 2 Zimbabwe
- 3 Zambia
- 4 Ghana
- 5 Australia
- 6 Namibia
- 7 Botswana
- 8 UK
- 9 USA
- 10 Canada

56.17%

#### INDUSTRY PROFESSIONALS

#### 2% 8% 9% 30% 24% 27% ■ Senior Level Executives Professionals Consultants, Evaluators, Specialists ■ Management Academics ■ Junior and Graduate Trainees

#### **AGE PROFILES**



#### ADVERTISING RATES FOR THE SAIMM JOURNAL

| Advert Size  | Casual Bookings• | 2-5 Bookings• | 6–12 Bookings• |  |
|--|------------------|---------------|----------------|--|
| Outside front cover This includes outside front cover picture, plus full page inside front cover, plus small replica of the front cover on the contents page | R33 976          | R32 687       |                |  |
| Outside back cover   | R28 313          | R27 283       | R26 252        |  |
| Inside back cover  | R22 667          | R21 877       | R21 108        |  |
| Double page spread*  | R30 883          | R30 374       | R29 856        |  |
| Full page  | R16 987          | R16 472       | R15 959        |  |
| Half page  | R13 449          | R12 933       | R12 416        |  |
| Third page   | R10 615          | R10 099       | R9 589         |  |
| Quarter page horizontal  | R9 910           | R9 394        | R8 879         |  |

- All prices quoted are per insertion and are excluding VAT
- Special colours, positions and contracts will be priced on application
- DPS—Please allow a 20 mm gutter in the centre of the page to allow for binding

#### Mechanical Data

Material should be supplied in a press-optimised PDF format—colours converted to CMYK. Material should be made up in Bureau software (e.g. Quark, InDesign, Freehand, Illustrator) before converting to PDF. Screen ruling 133 mm.

NOTE: Material made up in MS Word and PowerPoint is not acceptable.

Although distributed digitally, the SAIMM Journal is still produced to high-resolution, print quality specifications.

## 2021 Online Placement Rates

#### HOME PAGE

| Advert Size     | Casual Placements | 2–5 Placements | 6–11 Placements | 12+ Placements |
|-----------------|-------------------|----------------|-----------------|----------------|
| Super Tower     | R5 076            | R4 821         | R4 568          | R4 374         |
| Super Button    | R4 329            | R4 112         | R3 897          | R3 731         |
| Leaderboard     | R4 549            | R4 314         | R4 097          | R3 897         |
| Skyscraper      | R4 008            | R3 808         | R3 723          | R3 435         |
| Vertical Banner | R3 454            | R3 404         | R3 228          | R3 067         |
| Button          | R2 980            | R2 832         | R2 688          | R2 554         |

#### **ARTICLE PAGES**

| Advert Size     | Casual Placements | 2–5 Placements | 6–11 Placements | 12+ Placements |
|-----------------|-------------------|----------------|-----------------|----------------|
| Super Tower     | R4 283            | R4 069         | R3 853          | R3 684         |
| Super Button    | R3 536            | R3 360         | R3 184          | R3 042         |
| Leaderboard     | R3 638            | R3 452         | R3 276          | R3 117         |
| Skyscraper      | R3 205            | R3 047         | R2 890          | R2 747         |
| Vertical Banner | R2 766            | R2 722         | R2 583          | R2 453         |
| Button          | R2 386            | R2 266         | R2 150          | R2 044         |

# 2021 Monthly Journal Mailer Rates

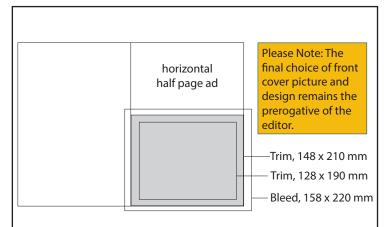
| Advert Size | Casual Placements | 2–4 Placements | 5–11 Placements | 12+ Placements |
|-------------|-------------------|----------------|-----------------|----------------|
| Super Tower | R9 006            | R8 556         | R8 128          | R7 721         |

#### **2021 FEATURES**

| Month         | Feature                         |
|---------------|---------------------------------|
| January 2021  | Mine, Health and Safety Edition |
| February 2021 | Digitalization Edition          |
| March 2021    | General Papers Edition          |
| April 2021    | Advanced Materials Edition      |
| May 2021      | Acid Mine Drainage Edition      |
| June 2021     | General papers Edition          |
| July 2021     | Student Edition                 |
| August 2021   | Rare Earths Conference Edition  |
| September     | Presidential Edition            |
| October       | ТВА                             |
| November      | ТВА                             |
| December      | ТВА                             |

| SAIMM Upcoming Events   | Dates  |  |
|---|--|--|
| GMG—Global Mining Guidelines Online Forum   | 30–31 March 2021                             |  |
| IMPC2020 XXX International Mineral<br>Processing Congress                           | 18–22 April 2021                             |  |
| Diamonds – Source to Use – Hybrid Conference  | 9–10 June 2021                               |  |
| Renewable Solutions for an Energy Intensive Industry Hybrid Conference              | 28–30 June 2021                              |  |
| Copper Cobalt Africa incorporating The 10th Southern African Base Metals Conference | 13–16 July 2021                              |  |
| 5th Mineral Project Valuation Hybrid Colloquium                                     | 28–29 July 2021                              |  |
| World Gold Hybrid Conference  | 16–17 August 2021                            |  |
| APCOM 2021 Hybrid Conference  | 29 August–<br>2 September 2021               |  |
| 5th Young Professionals Hybrid Conference 2021                                      | 21–22 September 2021                         |  |
| 8th Sulphur and Sulphuric Acid Conference 2021                                      | 27–30 September 2021                         |  |
| PGM THE 8th International Conference  | 4–6 October 20201                            |  |
| Southern African Rare Earths International  | 18–20 October 2021<br>Hybrid Conference 2021 |  |
| SAMCODES Hybrid Conference  | 26–27 October 2021                           |  |
| Global Tailings Standards and Opportunities<br>Hybrid Conference 2021               | 8–10 November 2021                           |  |
| 17th Annual Student Colloquium  | 11 November 2021                             |  |

| Dimensions                 |                              |  |
|----------------------------|------------------------------|--|
| Advert size                | Dimension (mm)               |  |
| Front cover                | Trim:<br>Type:               | 230 h x 210 w<br>170 h x 190 w   |
| Double page<br>Spread      | Bleed:<br>allow 2<br>the pag | 297 h x 420 w 277 h x 395 w 307 h x 430 w 0 mm gutter in the centre of ge to allow for binding, (bleed nce 5 mm top, bottom, side) |
| Full page                  |                              | 297 h x 210 w (A4)<br>277 h x 190 w<br>307 h x 220 w (bleed<br>nce 5 mm top, bottom, side)   |
| Half page<br>horizontal    | Trim:<br>Type:<br>Bleed:     |  |
| Half page<br>vertical      | Trim:<br>Type:               | 297 h x 105 w<br>277 h x 85 w  |
| Third page<br>horizontal   | Trim:<br>Type:               | 99 h x 210 w<br>79 h x 190 w   |
| Third page vertical        | Trim:<br>Type:               | 297 h x 70 w<br>277 h x 50 w   |
| Quarter page<br>horizontal | Trim:<br>Type:               | 74 h x 210 w<br>54 h x 190 w   |
| Monthly Journal<br>Mailer  | Trim:<br>Type:               | 78 h x 208 w<br>58 h x 188 w   |



Should the advert be intended to go to the edge of the page, text and images (those that do not bleed off the page) must fit into the type area, and the artwork must be extended an extra 5 mm (bleed) beyond the trim size to ensure that, when the page is trimmed, text isn't cut off and the artwork indeed goes to the edge of the page. If the advertiser does not want the ad to run up to the edge of the page, the entire ad must fit into the type area.